

## WHAT ARE THE MOST COMMON OCCUPATIONS IN HAMILTON?

People work at many different kinds of jobs. The *National Occupational Classification 2001* lists over 30,000 occupational titles organized into 520 occupational areas. The table below presents the top 12 occupational areas for Hamilton and samples of the more commonly reported job titles within each area for Hamilton. For more information on occupational profiles visit the *Career Handbook – Second Edition* at [www23.hrdc-drhc.gc.ca/ch/e/docs/ch\\_welcome.asp](http://www23.hrdc-drhc.gc.ca/ch/e/docs/ch_welcome.asp).

Hamilton's workforce is aging like other areas of the province. Certain occupations in Hamilton are already experiencing skills shortages. This table shows which occupational areas are aging fastest based on 2001 census information.



OCCUPATIONAL AREAS	% of the Employed Labour Force	
	working in this area	45 years or older
<b>Trades and Skilled Transport and Equipment Operators</b> includes occupations like machinists, tool & die makers, electrical trades, plumbers, carpenters, automotive service technicians and truck mechanics, railway engineers and rail related occupations, etc.	10.7%	40.9%
<b>Elemental Sales and Service Occupations</b> includes cashiers and grocery clerks, cleaners and janitors, security guards, food counter attendants	9.6%	29.2%
<b>Intermediate Sales and Service Occupations</b> includes sales representatives, retail sales people, food & beverage service, childcare and home support workers	9.1%	29.2%
<b>Clerical Occupations</b> includes all clerical occupations and general office skills like accounting, filing telephone operators, etc.	8.9%	33.7%
<b>Middle and Other Management Occupations</b> includes management occupations in all industry sectors from banking to government to healthcare to retail trade to construction	8.5%	42.1%
<b>Professional Occupations in Social Science, Education, Government Services and Religion</b> includes teachers and professors for all educational levels, social workers and psychologists, etc.	6.2%	44.4%
<b>Intermediate Occupations in Transport, Equipment Operation, Installation and Maintenance</b> includes truck bus delivery and taxi drivers, rail yard workers, material handlers	5.6%	40.5%
<b>Skilled Administrative and Business Occupations</b> includes clerical supervisors, administrative officers, bookkeepers, personnel officers, secretaries	5.4%	44.1%
<b>Processing and Manufacturing Machine Operators and Assemblers</b> includes machine operators in a range of industrial sectors	5.4%	32.2%
<b>Skilled Sales and Service Occupations</b> includes chefs and cooks, butchers and bakers, police and firefighters, hairstylists and barbers	4.9%	33.6%
<b>Professional Occupations in Health</b> includes doctors, nurses, veterinarians, physiotherapists	3.4%	45.1%
<b>Labourers in Processing, Manufacturing and Utilities</b> includes labourers in all industry sectors	2.8%	35.6%

Source: Statistics Canada – 2001 Census Data

# Where does Hamilton work?

## A guide to employment in Hamilton

Hamilton has a diverse economy with many different industry sectors – everything from manufacturing to agriculture to retail trade to health care. This guide is designed to provide you with an overview of the main industry sectors and the types of employers and occupations that are available in each sector. The inside spread of this brochure features Hamilton's "clusters of innovation", the industry sectors that the City's Economic Development Department has determined provide opportunities for significant economic growth in the years to come. There are other sectors outside of the clusters that employ many people. A comprehensive listing of Hamilton's employers can be found in the Hamilton Business Directory available online at [www.hamiltonbusinessdirectory.ca](http://www.hamiltonbusinessdirectory.ca). More information about occupations and trends in the labour market can be found at Ontario Job Futures website [www1.on.hrdc-drhc.gc.ca/ojfoj/f.jsp?lang=e&section=Welcome&noc=0000](http://www1.on.hrdc-drhc.gc.ca/ojfoj/f.jsp?lang=e&section=Welcome&noc=0000). Together these resources will help you find the right future for you.

## Employment in Hamilton

Hamilton has traditionally been a manufacturing town with the image of a few large companies employing the bulk of our workforce. While down-sizing in the manufacturing sector over the last decade has reduced the number of employees working for a few large manufacturers, it is still the case that over 20% of Hamilton's employed labour force works in this sector and there are over 862 employers in the manufacturing sector. The second highest employer in Hamilton is Retail Trade. Ranked third and fourth is Healthcare and Education. Within each sector there can be a wide range of occupations. So, for example, when you think of Healthcare you may think of doctors, nurses and other healthcare professionals. But, there are many other employment opportunities in Healthcare including trades people, accountants, cleaners and clerical staff. Don't overlook employment opportunities with smaller employers either. Across all sectors there are over 10,000 businesses with less than 20 employees.

## Industry Breakdown for Hamilton (March 2005)

Sector	# employed	% of sector
All Industries	351,900	
Manufacturing	70,500	20.03%
Retail Trade	57,700	16.40%
Health care and social assistance	40,200	11.42%
Educational services	25,900	7.36%
Finance, insurance, real estate and leasing	24,700	7.02%
Accommodation and food services	18,500	5.26%
Professional, scientific and technical services	16,700	4.75%
Construction	16,100	4.58%
Transportation and warehousing	15,900	4.52%
Information, culture and recreation	15,900	4.52%
Other services	15,800	4.49%
Business, Building and Other Support Services	14,200	4.04%
Public administration	11,900	3.38%
Agriculture	5,200	1.48%
Utilities	2,600	0.74%

Source: Labour Force Survey, Statistics Canada.

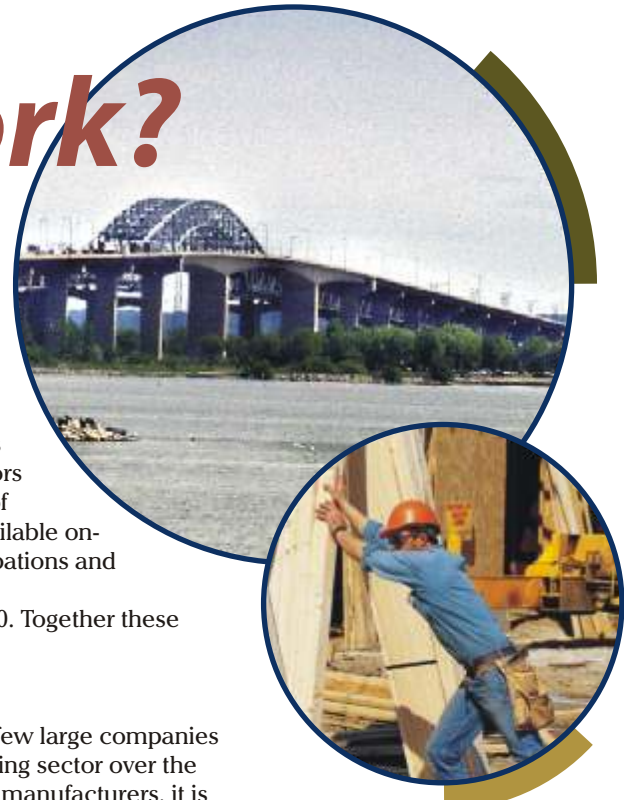


**Hamilton Training Advisory Board**  
Commission consultative sur la formation à Hamilton

The Hamilton Training Advisory Board is community-based not-for-profit organization that researches the labour market in Hamilton.

[www.htab.ca](http://www.htab.ca)

Funded by:



## A GUIDE TO COMPANY RESEARCH

Want to know more about Hamilton's employers? Researching occupations and companies is essential in obtaining a job that suits your interests, goals and skills. Here's how to get started.

- Visiting a company's Website
- Investigating the company's annual reports, stock reports and press releases
- Talk to employees, competitors and customers
- Read newspapers, business and trade publications and internet newsgroups

**Why Do Company Research?**  
Do company research to determine if the company is really a place where you would want to work.

**The Interview** - Company knowledge is expected by the interviewer. One of the most common questions in an interview, "What can you tell us about our company?" or "Why do you want to work for our company?" Answering these questions completely and competently will reflect your diligence in preparing for the interview as well as demonstrating why you are a good fit with that company.

**The Job Offer** - Company Research can also aid in deciding which job to take. It will help you determine whether the company is financially stable and able to offer long-term employment and if it is a good fit for you.

**What To Know**

- Basic company history
- Products or services provided and markets served
- Company size
- Financial status
- Mission statement/work environment
- Key personnel
- Main competitors
- Recent news articles/press releases

**Where To Find It**

The first stop should always be the company's website. Check out the following websites for more information.

- Search Engines and Research Tutorials**
- [www.google.com](http://www.google.com)
  - [www.gigabat.com](http://www.gigabat.com)
  - [www.alltheweb.com](http://www.alltheweb.com)
  - [www.searchengineshowdown.com](http://www.searchengineshowdown.com)
  - [www.searchenginewatch.com](http://www.searchenginewatch.com)
- Basic Directories and Lists**
- [www.strategis.gc.ca](http://www.strategis.gc.ca)
  - [www.bellinc.ca](http://www.bellinc.ca)
  - [www.theglobedatabase.com/robmagazine](http://www.theglobedatabase.com/robmagazine)
- Local Sites**
- [www.hamilton.ca](http://www.hamilton.ca)
  - [www.hamiltonbusinessdirectory.ca](http://www.hamiltonbusinessdirectory.ca)
  - [www.hamiltonchamber.on.ca](http://www.hamiltonchamber.on.ca)

## OTHER EMPLOYMENT SECTORS IN HAMILTON

Looking beyond the clusters there are a several large sectors that have a range of employment options.



**Education** - The Educational Service employs approximately 25,900 people in the Hamilton CMA.

**Retail Trade** - Retail trade occupations account for 11.6% of employment in Hamilton.



**Example Job Titles** - Clerk, Sales Associate, Department Manager, Freight Associate, Tool Rental Associate, Small Engine Repair, Loss Prevention Investigator, Kitchen Designer, Human Resources Manager, Night Shift Manager, Meat Cuts, Photolab Clerk, Produce Clerk, Warehouseperson, AZ Driver, Health & Safety Specialist

**Example Job Titles** - Teacher, Professor, Public Relations Co-ordinator, Administrative Assistant, Human Resources Assistant, Parking Officer, Security Officer, Electrician, Maintenance Engineer, Janitor, School Bus Driver, Student Recruitment and Market Analyst Officer, Data and Finance Officer, General Maintenance Worker

**Education Employers**

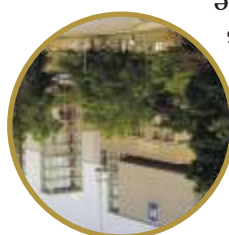
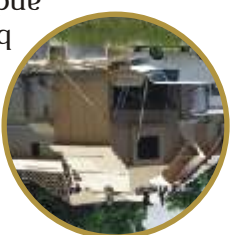
- McMaster University: [www.mcmaster.ca](http://www.mcmaster.ca) - emp. 3300+
- Hamilton-Wentworth District School Board: [www.hwdsb.on.ca](http://www.hwdsb.on.ca) - emp. 5900+
- Hamilton-Wentworth Catholic District School Board: [www.hwcbsd.ca](http://www.hwcbsd.ca) - emp. 2400+
- Mohawk College: [www.mohawkcollege.ca](http://www.mohawkcollege.ca) - emp. 200+
- Colonia International College of Canada: [www.cic-colonial.ca](http://www.cic-colonial.ca) - emp. 200-499
- Hillfield-Strathallan: [www.hillstrath.on.ca](http://www.hillstrath.on.ca) - emp. 200-499
- Redeemer University College: [www.redeemer.on.ca](http://www.redeemer.on.ca) - emp. 100-199

**Sample Construction Employers**

- JRT Tool & Equipment: [www.jrtconstruction.ca](http://www.jrtconstruction.ca) - emp. 100-199
- St. Joseph's Hospital: [www.stjosephs.on.ca](http://www.stjosephs.on.ca) - emp. 500-999
- St. Peter's Hospital: [www.stpeters.ca](http://www.stpeters.ca) - emp. 200-499
- St. Joe's Home Care: [www.stjoeshomecare.on.ca](http://www.stjoeshomecare.on.ca) - emp. 200-499
- Rygel Supports for Community Living: [www.rygel.ca](http://www.rygel.ca) - emp. 200-499
- Idley'd Manor: [www.idleydmanor.com](http://www.idleydmanor.com) - emp. 100-199
- VON Hamilton: [www.von.ca](http://www.von.ca) - emp. 100-199
- Versa Care Centre: [www.versacare.on.ca](http://www.versacare.on.ca) - emp. 100-199
- Shalom Village: [www.shalomvillage.on.ca](http://www.shalomvillage.on.ca) - emp. 100-199
- Best Nursing Agency: [www.bestnursing.ca](http://www.bestnursing.ca) - emp. 50-99
- Excel Care: [www.excelcare.on.ca](http://www.excelcare.on.ca) - emp. 50-99
- Ontario Patient Transfer Services: [www.opt-med.com](http://www.opt-med.com) - emp. 50-99
- Tycon Building Systems: Not Available - emp. 20-49
- Wm Groves Ltd: [www.groves.com](http://www.groves.com) - emp. 20-49
- Bravo Lement Contracting Inc.: [www.bravolement.com](http://www.bravolement.com) - emp. 20-49
- Superior Boiler Works and Welding Ltd: [www.superiorboilerworks.com](http://www.superiorboilerworks.com) - emp. 50-99
- Paul's Restoration: [www.paulsrestoration.com](http://www.paulsrestoration.com) - emp. 50-99
- Black & McDonald: [www.blackandmcdonald.com](http://www.blackandmcdonald.com) - emp. 50-99
- Barley Construction: [www.barleyconstruction.com](http://www.barleyconstruction.com) - emp. 50-99
- Flynn Canada Ltd: [www.flynn.ca](http://www.flynn.ca) - emp. 100-199
- Hoffer Mechanical Ltd: Not Available - emp. 100-199

**Example Job Titles** - Controller, Accounts Payable/Receivable, Bricklayer, Architectural Designer, Technologist, General Construction Labourer, Heavy Equipment Mechanic, Administrative Assistant, Carpenter, Plumber, Drywall Taper, Painter, Project Manager, Estimator, Cement Truck Driver

**Construction** - This sector includes businesses primarily engaged in constructing, repairing and renovating buildings and engineering works, and in subdividing and developing land. In Hamilton there are 16,100 people employed in this sector. Many of these workers are trades people who have completed an apprenticeship.



**Health Care** - The Health Care industry is responsible for approximately 40,200 jobs in the Hamilton and there are well over 1,000 employers including doctors' offices, medical laboratories, home care services, long-term care facilities and hospitals.

**Example Job Titles** - Registered Nurse, Business Clerk, Health Aide, Materials Handler, Cleaner, Porter, Environmental Aide, Research Assistant, Pharmacist, Human Resources Assistant, Medical MRI Technologist, Social Worker, Secretary, Attendant, Emergency Medical Technician, Plumber

**Health Care Employers**

**Health Care Employers**

- Hamilton Health Sciences: [www.hamiltonhealthsciences.ca](http://www.hamiltonhealthsciences.ca) - emp. 9000+
- St. Joseph's Hospital: [www.stjosephs.on.ca](http://www.stjosephs.on.ca) - emp. 1500+
- St. Peter's Hospital: [www.stpeters.ca](http://www.stpeters.ca) - emp. 500-999
- St. Joe's Home Care: [www.stjoeshomecare.on.ca](http://www.stjoeshomecare.on.ca) - emp. 200-499
- Rygel Supports for Community Living: [www.rygel.ca](http://www.rygel.ca) - emp. 200-499
- Idley'd Manor: [www.idleydmanor.com](http://www.idleydmanor.com) - emp. 100-199
- VON Hamilton: [www.von.ca](http://www.von.ca) - emp. 100-199
- Versa Care Centre: [www.versacare.on.ca](http://www.versacare.on.ca) - emp. 100-199
- Shalom Village: [www.shalomvillage.on.ca](http://www.shalomvillage.on.ca) - emp. 100-199
- Best Nursing Agency: [www.bestnursing.ca](http://www.bestnursing.ca) - emp. 50-99
- Excel Care: [www.excelcare.on.ca](http://www.excelcare.on.ca) - emp. 50-99
- Ontario Patient Transfer Services: [www.opt-med.com](http://www.opt-med.com) - emp. 50-99



# MANUFACTURING

**Manufacturing** - The manufacturing cluster is defined as those companies physically manufacturing products or providing other services to the manufacturing sector.

**Example Manufacturing Job Titles** - General Labourer, Process Metallurgist, Automation Control Specialist/Programmer, Accounting Procedures Analyst, Instrumentation Technician, Maintenance Electrician, Crane Operator, Industrial Spray Painter, Millwright, Pipefitter, Administrative Assistant, Inside Sales, Business Development Representative, Office Manager, Senior Buyer, CMM Operator, Quality Engineer, Assembler, Clerk, Receptionist, Machine Operator, Material Handler, Project Manager, Quality Engineer, Sales Associate, Health & Safety Manager, Forklift Driver, Shipper/Receiver

**Sample of Manufacturing Employers Steel and Steel Related**  
(Fabrication, machine shops, steel service centres)  
Dofasco: www.dofasco.com - emp. 7200+  
Stelco: www.stelco.ca - emp. 5000+  
Nelson Steel: www.nelsonsteel.com - emp. 200-499  
Taylor Steel: www.taylorsteel.com - emp. 200-499  
Hamilton Specialty Bar Corporation: www.hsbsteel.com - emp. 200-499  
Russel Metals: www.russelmetals.com - emp. 100-199  
Samuel Metal Processing: www.samuel.com - emp. 100-199  
Nova Steel: www.novamerican.com - emp. 50-99  
Janco Steel Ltd: www.jancosteel.com - emp. 20-49  
BartonAir Fabrications Incorporated: www.bartonairfab.com - emp. 20-49

**Chemicals**  
Bartek Ingredients Inc: www.bartek.ca - emp. 100-199  
Benjamin Moore: www.benjaminmoore.ca - emp. 100-199  
Columbian Chemicals Canada: www.columbianchemicals.com - emp. 100-199  
Air Liquide Canada: www.airliquide.ca - emp. 50-99

**Aggregates**  
Lafarge Canada Inc: www.slag.com - emp. 100-199  
Sobotec Ltd: www.sobotec.com - emp. 100-199  
Decor Precast Co.Ltd: www.decorprecast.com - emp. 50-99

**General Manufacturing**  
(industrial textiles, automotive parts, food & beverages)  
Orlick Industries Ltd: www.orlick.on.ca - emp. 500-999  
Copley Apparel Group: www.copley.com - emp. 500-999  
Amcan Castings Limited: www.hit.lu - 200-499  
Regional Die Casting Ltd: www.regionaldiecast.com - emp. 200-499  
Jervis B. Webb Company of Canada Limited: www.jerviswebb.com - emp. 200-499  
Baffin Technology: www.baffin.com - emp. 200-499  
Narroflex: www.narroflex.com - emp. 200-499  
RHEEM Canada: www.rheem.ca - emp. 200-499  
Turkstra Windows (Industries): www.turkstralumber.com - emp. 200-499  
Kushies Diapers & Baby Products: www.kushies.com - emp. 200-499  
Stackpole Inc.: www.stackpole.com - emp. 100-199  
Larco Industrial Services: www.larco-ind.com - emp. 100-199  
Valley City Manufacturing Co: www.valleycity.com - emp. 100-199

**Heavy Manufacturing**  
(Power generation, rolling stock)  
National Steel Car: www.steelcar.com - emp. 1000+  
Wabco Westinghouse Railway (Canada) Inc.: www.wabco.com - emp. 200-499  
Siemens-Westinghouse: www.siemenswestinghouse.com - emp. 100-199



**Biotechnology** - Biotechnology is a term meaning the use of scientific tools and techniques in research, development and manufacturing activities. The biotechnology cluster in Hamilton is closely linked to health care and education and includes some of Hamilton's largest employers.

**Examples Biotechnology Job Titles** - Administrative Assistant, Research Assistant, Human Resources Assistant, Administrative Secretary, Medical Secretary, Biostatistician, Clinical Research Associate, Computer Programmer, Assistant Data Manager, Senior Projects Manager

**Sample Biotechnology Employers**  
Henderson Research Centre: www.hendersonresearchcentre.com - emp. 100-199  
CanReg Inc: www.canreg.ca - emp. 50-99  
Activation Laboratories Ltd: www.actlabs.com/ - emp. 20-49  
Affinity Biologicals Inc: www.affinitybiologicals.com/ - emp. 5-19

Health Utilities Inc: www.niagarapharmaceuticals.com - emp. 5-19  
Innovus Research Inc: www.innovus.com - emp. Not Available  
MBI Fermentas Inc.: www.fermentas.com - emp. Not Available



**Tourism** - Hamilton sits in the middle of Canada's largest tourism region. Tourism employs over 3,000 people in hospitality and related businesses. Some of Hamilton's key attractions include: Canada Marine Discovery Centre, Confederation Park, African Lion Safari, Dundurn Castle, Art Gallery of Hamilton, Royal Botanical Gardens, Canadian Football Hall of Fame, Canadian Warplane Heritage Museum, Workers Arts and Heritage Centre and The Bruce Trail.

**Example Job Titles** - Account Director, Receptionist, Administrative Assistant, Banquet Manager, Bartender, Cashier, Janitor, Watershed Stewardship Technician, Director of Housekeeping, Dispatcher, Chef, Food & Beverage Manager, Front Desk Agent, Housekeeper, Porter, Sales Coordinator, Server, Horticulturist, Garden Designer, Tour Guide, Bus Driver

**Sample Tourism Employers**  
Sheraton Hamilton Hotel: www.sheraton.com/hamilton - emp. 200-499  
Flamboro Downs: www.flamborodowns.com - emp. 50-99  
Confederation Park: www.conservationhamilton.ca - emp. 20-49  
Admiral Inn: www.admiralinn.com - emp. 20-49  
African Lion Safari: www.lionsafari.com - emp. 20-49

Fifty Point Conservation Area & Marina: www.conservationshamilton.on.ca - emp. 20-49  
Canadian Football Hall of Fame And Museum: www.footballhof.com - emp. 5-19  
Canadian Warplane Heritage Museum: www.warplane.com - emp. 5-19  
Royal Botanical Gardens: www.rbg.ca - emp. Not Available



**Airport** - The John C. Munro Hamilton International Airport (HIA) is the largest cargo-courier airport in Canada and in 2004 it also became the 10th busiest airport in Canada. Approximately 40 air cargo flights a day arrive and depart Hamilton International as some of the largest courier companies use HIA as a hub. Currently, HIA supports about 1,500 direct jobs and a further 3,500 airport related jobs in the community.

**Cargo & Courier Companies** - Cargo and courier companies are the major employers of the airport sector employing approximately 400 people.

**Example Job Titles** - Billing co-ordinator, Supervisor, In-Flight Training, Aircraft Maintenance Engineer, Material Handler/Expediter, Customer Service, Receptionist, Production Manager, Warehouse Helper/Sorter, Operations Unit Manager, Data Entry, Package Handlers, Drivers, Shipper/Receiver

**Sample Cargo & Courier Companies Employers**  
United Parcel Service: www.ups.com - emp. 200-499  
Purolator Courier: www.purolator.com - emp. 100-199  
Cargojet Canada Ltd.: www.cargojet.com - emp. Not Available

**Fixed Base Operators** - Fixed Base Operators (FBO) are commercial enterprises that provides support services to airlines and other aircraft operators. Services may include ground handling services, customs, catering services, pilot lounges, accommodations arrangements, maintenance, overnight parking, fueling, and deicing.

**Example Job Titles** - Class "A" mechanics, Pilot, Co-Pilot, Customer Service Representative, Line Service, Aircraft Maintenance Engineers, Director of Maintenance, Director of Operations, Flight Coordinator, Flight Instructor, Administrative Assistant, Business Development Manager, Avionics Manager, Food & Beverage Server, Passenger Service Agent, Ramp Service Clerk, Cabin Cleaner, Cargo Handler, Maintenance Technician, Forklift Operator

**Sample Fixed Base Operators Employers**  
Glanford Aviation Services Ltd.: www.gasfychm.com - emp. 20-49  
Marsh Brothers Aviation Inc: www.avitathamilton.com - emp. 20-49  
Jetport: www.jetport.com - emp. 20-49



# AGRICULTURE/FOOD & BEVERAGE PROCESSING

Employment in agriculture represents 2% of the total labour force or 4,800 jobs. Based on 2001 Statistics Canada data there were 1515 farm operators in Hamilton. Over 65% of Hamilton's land is agricultural. The average age of Hamilton's farm operators is 52.3, considerably older than the provincial average age of 38.8. Skills such as heavy equipment operation and repair; business management; sales promotion; laboratory technician; and pesticide management and application are in demand in this industry. Most jobs are seasonal and require the worker to have his or her own transportation.

**Example Agriculture Job Titles** - Sales, Shipping/Receiving, Accounting, Advertising, Office Manager, Customer Service, General Labourer, Poultry Eviscerator, Barn Worker, Delivery Driver, Greenhouse Worker

**Sample Agriculture Employers**  
Agro's Foods Inc: Not Available - emp. 100-199  
Kraus Nurseries: www.krausnurseries.com - emp. 50-99  
Harster Greenhouses: www.harstergreenhouses.com - emp. 50-99  
Brant Mushroom Saltfleet: Not Available - emp. 20-49  
Connon Nurseries: www.connon.ca - emp. 20-49  
Gordon Forth Farms Ltd: Not Available - emp. 20-49  
Hortico Inc: www.hortico.com - emp. 20-49  
John Vanderwoude Sod Farm Ltd: Not Available - emp. 20-49  
Leaver Mushrooms Co Ltd: Not Available - emp. 20-49  
Lees Orchards Ltd: Not Available - emp. 20-49  
Lindley Farm & Market: www.lindleyfarm.com - emp. 20-49  
Verbinnen Nursery Ltd: www.verbinnens.com - emp. 20-49  
William Dam Seeds: www.damseeds.com - emp. 20-49

**Example Food & Beverage Processing Job Titles** - Sales, Customer Service, Forklift Driver, Shipper/Receiver, Accounts Receivable, Quality Assurance, Production Supervisor, Food Safety Manager, Human Resource Consultant, Distribution Supervisor, Millwright, Customs Assistant, Marketing Co-ordinator, Executive Assistant

**Sample Food & Beverage Processing Employers**  
Cadbury-Schweppes: www.cadburyschweppes.com - emp. 200-499  
Lakeport Brewing Corporation: www.lakeportbeverage.ca - emp. 200-499  
E D Smith & Sons Ltd: www.edsmith.com - emp. 200-499  
Maple Leaf Meats: www.mapleleaf.ca - emp. 200-499  
Oakrun Farm Bakery LTD: www.oakrun.com - emp. 200-499  
G.S. Dunn Co LTD: www.gsduunn.com - emp. 100-199  
Olivieri Foods Ltd: Not Available - emp. 100-199  
Star Brand Packers: Not Available - emp. 100-199  
Bunge Canada: www.bungecanadahamilton.com - emp. 50-99  
Canada Bread Company Ltd: Not Available - emp. 50-99  
Denninger's Foods of the World - Meat Processing Plant: Not Available - emp. 50-99  
Stoney Creek Dairy: www.stoneycreekdairy.com - emp. 50-99  
Baltic Bread Products Ltd: Not Available - emp. 20-49

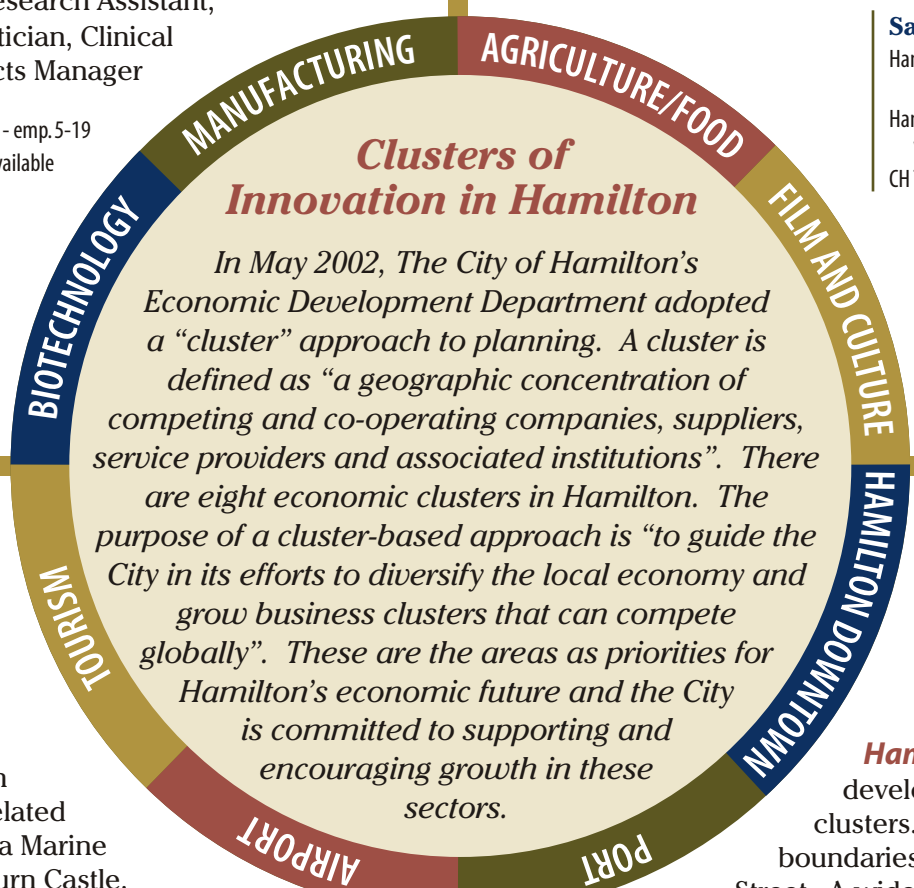


**Film and Culture Industries** - TV series, commercials, documentaries and music videos are shot in Hamilton on a regular basis. Employers in these industries tend to be small.

**Example Job Titles** - Stage Hands, Directors, Assistant Directors, Stage Managers, Sound, Lighting, Set Designers, Painters, Costumers, Administrative Assistant, Marketing Manager, Director of Finance, Production Assistant, Bookkeeper, Box Office Assistants, Communications & Public Relations, Custodian, Electrician, Carpenter, Scenic Artist, Camera Operator

**Sample Film and Culture Employers**  
Hamilton Entertainment and Convention Facilities Incorporated: www.hecfi.ca - emp. 700+  
Hamilton Spectorator: www.hamiltonspectorator.com - emp. 200-499  
CH TV: www.chtv.ca - emp. 100-199

Art Gallery of Hamilton: www.artgalleryofhamilton.com - emp. 20-49  
Great Big Theatre Company: www.gbtc.com - emp. 20-49  
It's A Mystery To Me: www.mysterytome.com - emp. 20-49  
Theatre Aquarius: www.theatreaquarius.org - emp. 20-49



## Clusters of Innovation in Hamilton

In May 2002, The City of Hamilton's Economic Development Department adopted a "cluster" approach to planning. A cluster is defined as "a geographic concentration of competing and co-operating companies, suppliers, service providers and associated institutions". There are eight economic clusters in Hamilton. The purpose of a cluster-based approach is "to guide the City in its efforts to diversify the local economy and grow business clusters that can compete globally". These are the areas as priorities for Hamilton's economic future and the City is committed to supporting and encouraging growth in these sectors.



**Hamilton Downtown** - The Downtown is a priority area for development in Hamilton and has been identified as one of the clusters. Hamilton Downtown has over 250 businesses contained in the boundaries of Rebecca Street, Mary Street, MacNab Street and Jackson Street. A wide variety of employers can be found in the downtown core. Banks, social service agencies, and all levels of government have offices downtown. The Downtown is the hub for many sectors in Hamilton's economy. Here you will find many jobs in the Finance, Public Administration, Retail Trade and Other Services sectors (Other Services includes a range of businesses including everything from hairstylists to dry cleaners to photo finishing).

**Example Job Titles** - Collections Clerk, Maintenance Operator, Police Officer, Security, General Records Clerk, Communications Operator, Driver, Program Supervisor, Financial Adviser, Customer Service Representative, Personal Banking Representative, Accounts Payable/Receivable Clerk, Career Development Specialist, Administrative Assistant, Store Manager, Volunteer Scheduler, Occupational Health and Safety Coordinator, Medical Laboratory Technologist, Inbound Sales, Website Support

**Sample Downtown Employers**  
City of Hamilton: www.hamilton.ca - emp. 7500+  
Ontario Government: www.gov.on.ca - emp. 1500+  
Federal Government: www.canada.gc.ca - emp. 1000+  
Bell Canada: www.bell.ca - emp. 500-999  
Hamilton Police Services: www.hamiltonpolice.on.ca - emp. 500-999

Blue Line Taxi: www.525blue.com - emp. 500-999  
CIBC: www.cibc.com - emp. 200-499  
Royal Bank: www.royalbank.com - emp. 200-499  
YWCA: www.ywcahamilton.org - emp. 200-499  
Amity Goodwill Industries: www.amity.on.ca - emp. 200-499  
Media Express (Protocol): www.protocolmarketing.com - emp. 200-499



**Port Related Industry/Businesses** - The port of Hamilton is one of the largest commercial ports in Canada and the largest Canadian port on the Great Lakes. An average of 700 ships visit the harbour regularly each year. The Port of Hamilton receives 21% of the inbound tonnage that travels the St. Lawrence Seaway system. The Port of Hamilton sees mostly bulk goods such as iron ore and coal. Other significant commodities include salt, petroleum products and bulk agri-products. A wide variety of employers are located in the Port of Hamilton area. In fact, more than 100 businesses operate on lands owned by the Hamilton Port Authority. These companies range from small food service organizations employing few people such as Williams Coffee Pub to Stelco and Dofasco, two of Hamilton's largest employers in the manufacturing sector. Storage, warehousing and transportation as well as manufacturing are the dominant types of employers here with some jobs being seasonal corresponding with the nine month shipping season.

**Example Job Titles** - Track Maintenance Foreman, General Manager, Electrician, Administrative Assistant, Customer Service & Sales Support, Security Officer, Accounting Assistant, Human Resources Administrator, Purchasing Agent, Stevedoring Superintendent, Welder/fitters, Sandblasters/painters, Millwright/mechanics, Marine Electricians, General labourers

**Sample Port Related Industry/Business Employers**  
Fluke Transportation Group: www.fluke.ca - emp. 500-999  
Mckell Marine Ltd: www.mckell.com - emp. 100-199  
Universal Handling Equipment Co Ltd: www.universalhandling.com - emp. 100-199  
Birmingham Construction Ltd: www.birminghamham.com - emp. 50-99  
Federal Marine Terminals: www.fmtcargo.com - emp. 50-99  
Hedde Marine Services Inc: Not Available - emp. 50-99  
Hotz Ferrus Inc: www.hotzenvironmental.com - emp. 50-99

**Example Job Titles** - Billing co-ordinator, Supervisor, In-Flight Training, Aircraft Maintenance Engineer, Material Handler/Expediter, Customer Service, Receptionist, Production Manager, Warehouse Helper/Sorter, Operations Unit Manager, Data Entry, Package Handlers, Drivers, Shipper/Receiver

**Example Job Titles** - Class "A" mechanics, Pilot, Co-Pilot, Customer Service Representative, Line Service, Aircraft Maintenance Engineers, Director of Maintenance, Director of Operations, Flight Coordinator, Flight Instructor, Administrative Assistant, Business Development Manager, Avionics Manager, Food & Beverage Server, Passenger Service Agent, Ramp Service Clerk, Cabin Cleaner, Cargo Handler, Maintenance Technician, Forklift Operator

**Sample Fixed Base Operators Employers**  
Glanford Aviation Services Ltd.: www.gasfychm.com - emp. 20-49  
Marsh Brothers Aviation Inc: www.avitathamilton.com - emp. 20-49  
Jetport: www.jetport.com - emp. 20-49



# HAMILTON

## PORT RELATED INDUSTRIES/BUSINESSES

**Hamilton Downtown** - The Downtown is a priority area for development in Hamilton and has been identified as one of the clusters. Hamilton Downtown has over 250 businesses contained in the boundaries of Rebecca Street, Mary Street, MacNab Street and Jackson Street. A wide variety of employers can be found in the downtown core. Banks, social service agencies, and all levels of government have offices downtown. The Downtown is the hub for many sectors in Hamilton's economy. Here you will find many jobs in the Finance, Public Administration, Retail Trade and Other Services sectors (Other Services includes a range of businesses including everything from hairstylists to dry cleaners to photo finishing).

**Example Job Titles** - Collections Clerk, Maintenance Operator, Police Officer, Security, General Records Clerk, Communications Operator, Driver, Program Supervisor, Financial Adviser, Customer Service Representative, Personal Banking Representative, Accounts Payable/Receivable Clerk, Career Development Specialist, Administrative Assistant, Store Manager, Volunteer Scheduler, Occupational Health and Safety Coordinator, Medical Laboratory Technologist, Inbound Sales, Website Support

**Sample Downtown Employers**  
City of Hamilton: www.hamilton.ca - emp. 7500+  
Ontario Government: www.gov.on.ca - emp. 1500+  
Federal Government: www.canada.gc.ca - emp. 1000+  
Bell Canada: www.bell.ca - emp. 500-999  
Hamilton Police Services: www.hamiltonpolice.on.ca - emp. 500-999

Bitumar Inc: www.bitumar.com - emp. 50-99  
Pearce Warehousing Ltd: www.pearce.on.ca - emp. 20-49  
Railink Southern Ontario: www.railamerica.com - emp. 20-49  
The Canadian Salt Company Limited: www.windsorsalt.com - emp. Not Available  
Canada Centre for Inland Waters: www.nwri.ca - emp. Not Available  
Steelcare Inc: www.steelcare.com - emp. Not Available